



DENTAL TRUE CASE STUDY



INJURY: While working in the kitchen as a chef, injured worker went to grab a large pot from the top shelf and was not aware multiple pots were inside the large pot. She was struck in the mouth with the heavy pot(s) causing extensive trauma to upper and lower front teeth. The teeth were not only knocked out but there was damage to the underlying supportive bone.

MTI's Dental Team Saves Carrier

\$17,193

While Improving Emotional Well Being for the Injured Worker. The injured worker went to her own dentist as instructed by the adjuster.

The dentist submitted a treatment plan totaling \$86,096. The treatment plan included necessary surgical repair of the bone with bone grafting in anticipation of placing upper and lower implants. The treatment plan also included temporary appliances (removable dentures) that would be worn to protect the area while it healed. The healing would likely take 6-12 months without complications.

MTI obtained not only documentation from the current clinical exam and x-rays but we requested records from this personal dentist from her previous dental history. These documents were sent to our dental advisor due to the cost and extensive nature of the restoration and it was determined this treatment was reasonable and necessary to restore pre-injury function and appearance.

Our team was able to negotiate a 20% discount with this provider as we were taking over the file. We were able to assure the provider that we would be able to handle billing/payment and would assist with forms or documents necessary for compliance with workers' compensation claimant.

The adjuster was happy with our intervention and expertise on this difficult dental case and we were able to help her manage all aspects of the dental part of the claim. We want to partner with our customers to provide them with our expertise and their directions.

COST SAVINGS

Initial Cost = \$86,096 MTI's Negotiated Rate = \$68,903 **\$17,193** or 20% in Payer Savings